

INCOTERMS 2020

MENA REGIONAL LAUNCH SUMMIT

5 December 2019
Fairmont Quasar İstanbul Hotel, Turkey

DRAFT AGENDA

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| 09.30 – 10.00 | Registration |
| 10.00 – 10.15 | Welcome Address <ul style="list-style-type: none"> – M. Rifat Hisarcıklıoğlu, President of Union of Chambers and Commodity Exchanges of Turkey (TOBB) and Chair of the Board of ICC Turkey National Committee |
| 10.15 – 10.30 | Keynote Speaker: <ul style="list-style-type: none"> – Representative from ICC HQ “How Incoterms positioned among ICC Trade Tools?” |
| 10.30– 11.30 | SESSION 1: INTRODUCTION TO INCOTERMS 2020: DRAFTING PROCESS, PRESENTATION OF THE NEW TERMS Moderator: <ul style="list-style-type: none"> – Prof. Dr. Ercüment Erdem, Chair of ICC CLP Commission; Member of Incoterms 2020 Drafting Group; Professor of Law, Galatasaray University; Partner, Erdem & Erdem; Member, ICC Arbitration Court (Turkey) Speakers: <ul style="list-style-type: none"> – Charles Debattista, Special Advisor of Incoterms 2020 Drafting Group, Counsel and Arbitrator, 36 Stone (UK) “General Overview of Incoterms 2020: the Main Features” – Christoph Martin Radtke, Co-Chair of Incoterms 2020 Drafting Group; Partner, Fiducial Legal by Lamy; Chair, the URDG Working Group of ICC CLP Commission (France) “What is new in Incoterms 2020?” Q & A (20 min) |
| 11.30– 12.00 | Coffee Break |
| 12.00 – 13.00 | SESSION II: WHAT IS NEW IN INCOTERMS 2020? Moderator: <ul style="list-style-type: none"> – Christoph Martin Radtke, Co-Chair of Incoterms 2020 Drafting Group; Partner, Fiducial Legal by Lamy; Chair, the URDG Working Group of ICC CLP Commission (France) |

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| | <p>Speakers:</p> <ul style="list-style-type: none"> – Emily O'Connor, Member of Incoterms 2020 Drafting Group; Director of Multilateral Rules for Trade & Investment, ICC HQ, (France) <i>“Incoterms 2020 and its drafting process”</i> – Prof. Dr. Ercüment Erdem, Chair of ICC CLP Commission; Member of Incoterms 2020 Drafting Group; Professor of Law, Galatasaray University; Partner, Erdem & Erdem; Member, ICC Court (Turkey) <i>“Incoterms 2020 and underlying contracts”</i> <p>Q & A (20 min)</p> |
| 13.00– 14.30 | Lunch |
| 14.30 – 15.30 | <p>SESSION III: INCOTERMS IN CARRIAGE AND INSURANCE PRACTICE</p> <p>Moderator:</p> <ul style="list-style-type: none"> – Charles Debattista, Special Advisor of Incoterms 2020 Drafting Group (UK); Counsel and Arbitrator, 36 Stone <p>Speakers:</p> <ul style="list-style-type: none"> – Prof. Dr. Hakan Karan, Representative of ICC Turkey in ICC Commission on Customs and Trade Facilitation; Professor of Law, Ankara University <i>“Incoterms 2020 and Contract of Carriage / logistics”</i> – Prof. Dr. Ahmet Samim Ünán, Professor of Law, Galatasaray University <i>“Incoterms 2020 and Insurance”</i> <p>Q & A (20 min)</p> |
| 15.30 – 16.00 | Coffee Break |
| 16.00 – 17.00 | <p>SESSION IV: INCOTERMS IN BANKING PRACTICE & CUSTOM FORMALITIES</p> <p>Moderator:</p> <ul style="list-style-type: none"> – Emily O'Connor, Member of Incoterms 2020 Drafting Group; Director of Multilateral Rules for Trade & Investment, ICC HQ, (France) <p>Speakers:</p> <ul style="list-style-type: none"> – Abdurrahman Özalp, Chair of ICC Turkey Banking Commission <i>“Payment Methods and Incoterms 2020”</i> – Oliver Peltzer, Vice Chair of the ICC Commission on Customs and Trade Facilitation <i>“Incoterms and Custom Formalities”</i> <p>Q & A (20 min)</p> |
| 17.00 | Closing |